

# DARTMOUTH ATHLETIC SPONSORS

Compiled by:  
Bob Ceplikas '78  
Deputy Director of Athletics

## 2015-2016 ANNUAL REPORT

### SIX DYNAMIC NEW HEAD COACHES HIT THE RECRUITING TRAIL

Possessing exceptional credentials and fueled by Athletic Sponsor Program resources, six talented new head coaches are actively recruiting the next generation of Dartmouth student-athletes in various sports:



**David McLaughlin**  
**Men's Basketball**

A four-year letter winner at Colby, he had highly successful runs as head coach

at Stonehill (two D-II Final Fours) and associate head coach at Northeastern



**Laura Schuler**  
**Women's Hockey**

Former Olympian, Northeastern head coach, and NCAA champion as a

Minnesota-Duluth assistant, she's also head coach of Team Canada



**Danielle Spencer**  
**Women's Lacrosse**

A two-time All-American and three-time NCAA champ at Northwestern, she

was assistant coach at Stanford and then at her alma mater



**Gilad Doron**  
**Women's Volleyball**

A former Israeli National Team player, he brings 12 years of head

coaching experience at Villanova and the University of San Francisco



**Jamie Holder**  
**M&W Swimming & Diving**

A two-time All-Ivy swimmer at Princeton, he was a

Tiger assistant and then Big East Coach of the Year as Georgetown's head coach



**Brayton Osgood '03**  
**Men's Nordic Skiing**

A two-time All-American skier at Dartmouth, he skied professionally for eight

years including the 2009 World Cup, and was a Big Green assistant coach

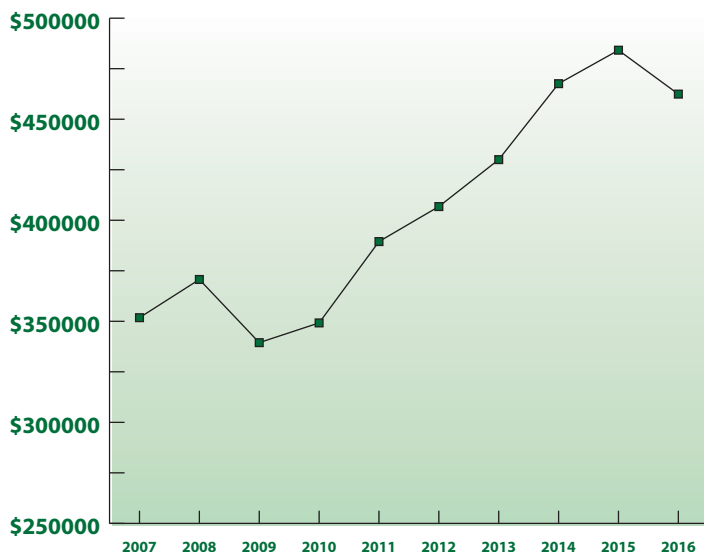
### SPONSORS SUSTAIN STRONG SUPPORT FOR COACHES' RECRUITING EFFORTS

Our Athletic Sponsors continued their proud tradition in 2015-16 as the

lifeblood of recruiting for Dartmouth's varsity sports, contributing the third

highest total in program history. With 829 alumni, 57 parents, 20 other individuals, and 42 Dartmouth classes participating, we had gifts totaling **\$462,423** to fuel our coaches' quest for exceptional student-athletes. This remarkable generosity funded

10 Years of Total Giving to the Sponsor Program



the campus visits of **251** talented prospects and enabled Dartmouth coaches to visit and evaluate hundreds of potential recruits away from Hanover.

Dartmouth's Class of 2020 includes **216** student-athletes recruited by our coaches. Of those talented individuals, **191** were directly impacted by the Sponsor Program — brought to Hanover on sponsored visits, seen by our coaches on the road, or both. These elite student-athletes are destined to have a significant impact on the Big Green's competitive success.

# EXPENSES

Dartmouth Athletic Sponsors

## 2015-16 FINANCIAL SUMMARY

Carry-over from 2014-15		\$47,460
2015-16 Income	Contributions from 949 Sponsors	\$462,423
	Endowment fund income	\$54,721
	<b>Income</b>	<b>\$517,144</b>
2015-16 Expenditures	Transportation of recruits	(\$135,569)
	Coaches' recruiting cars	(\$40,089)
	Coaches' recruiting trips	(\$290,000)
	On-campus recruiting expenses	(\$10,000)
	Coaches' cell phones	(\$23,119)
	Newsletter printing & mailing	(\$6,000)
	<b>Expenditures</b>	<b>(\$504,777)</b>
Transfer to Sponsor Program Endowment		(\$10,000)
Carry-over to 2016-17 (essential to cover costs early in fiscal year)		\$49,827

### Recruiting Travel Trends



Comparative Analysis	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16
<b>Total Membership</b>	1107	1065	1102	1101	1067	1043	1066	949
<b>Contributions</b>	\$339,435	\$349,200	\$389,451	\$406,769	\$430,187	\$467,591	\$484,152	\$462,423
<b>Total Income</b>	\$364,946	\$389,111	\$417,823	\$449,018	\$469,345	\$507,778	\$525,338	\$517,144
<b>Total Trip Expense</b>	(\$105,124)	(\$111,647)	(\$102,452)	(\$114,098)	(\$123,627)	(\$129,832)	(\$142,373)	(\$135,569)
<b>Average Trip Expense</b>	(\$444)	(\$465)	(\$461)	(\$487)	(\$485)	(\$506)	(\$585)	(\$551)
<b>Total Trips</b>	238	240	222	234	254	257	243	251
<b>Trippees Enrolling</b>	139	119	100	123	131	129	118	124
<b>Coach Travel Expense</b>	\$155,854	\$155,854	\$170,000	\$210,000	\$235,000	\$250,000	\$275,000	\$290,000
<b>Total Recruits Enrolling</b>	188	196	199	202	194	212	205	216

# MEMBERSHIP DONATIONS

By Class — Dartmouth Athletic Sponsors 2015-16

Class Year	# of Sponsors	Leadership Donors	Individual Gifts Total	Class Gift
1929	1	0	\$500	
1940	1	1	\$2,000	
1941	1	0	\$300	
1942	3	0	\$725	\$500
1943	4	0	\$350	
1944	11	1	\$5,950	\$1,000
1945	5	0	\$500	\$1,945
1946	4	0	\$640	\$500
1947	8	0	\$1,275	\$250
1948	3	1	\$1,000	\$498
1949	17	2	\$8,975	
1950	20	3	\$9,000	\$3,045 (5)
1951	21	0	\$2,825	\$1,200
1952	32 (3)	3	\$9,540	\$3,000 (6)
1953	17	2	\$4,018	\$1,500
1954	27 (6)	7 (2)	\$13,210 (6)	\$3,000 (6)
1955	23 (9)	2	\$8,035	\$3,800 (4)
1956	17	5 (4)	\$7,175	
1957	17	2	\$4,000	\$3,000 (6)
1958	22 (10)	2	\$9,125	\$6,500 (3)
1959	47 (1)	3	\$9,806	\$3,000 (6)
1960	19	1	\$4,195	\$2,000 (10)
1961	17	5 (4)	\$12,725 (8)	\$1,500
1962	18	4 (8)	\$9,000	\$1,262
1963	31 (5)	4 (8)	\$12,900 (7)	\$8,000 (1)
1964	26 (7)	4 (8)	\$10,000 (10)	\$1,000
1965	13	5 (4)	\$13,600 (5)	\$1,000
1966	13	1	\$2,600	\$1,200
1967	8	2	\$3,250	\$1,200
1968	17	6 (3)	\$38,800 (1)	\$500
1969	10	5 (4)	\$5,250	\$500
1970	10	0	\$2,050	
1971	11	4 (8)	\$5,450	
1972	15	3	\$8,860	
1973	14	1	\$2,500	
1974	9	1	\$2,650	\$1,500
1975	15	1	\$2,505	
1976	9	2	\$6,750	
1977	8	2	\$6,225	\$1,200
1978	33 (2)	7 (2)	\$16,450 (3)	\$7,800 (2)
1979	32 (3)	4 (8)	\$8,829	

Class Year	# of Sponsors	Leadership Donors	Individual Gifts Total	Class Gift
1980	26 (7)	8 (1)	\$18,750 (2)	
1981	15	4 (8)	\$6,500	
1982	15	3	\$11,880 (9)	
1983	15	3	\$13,800 (4)	
1984	14	1	\$2,450	
1985	7	0	\$400	
1986	17	4 (8)	\$8,525	
1987	8	1	\$1,000	
1988	7	3	\$5,550	
1989	7	2	\$4,950	
1990	3	0	\$646	
1991	11	3	\$8,350	
1992	8	1	\$6,750	\$600
1993	8	0	\$1,420	
1994	5	1	\$2,000	
1995	1	0	\$150	
1996	3	0	\$350	
1997	5	0	\$560	
1998	3	1	\$800	
1999	2	0	\$200	
2000	2	0	\$100	
2001	4	0	\$700	
2002	3	0	\$100	
2005	3	0	\$120	
2006	2	0	\$100	
2007	2	1	\$750	
2008	1	0	\$100	
2011	1	0	\$20	
2012	1	0	\$7	
2014	1	0	\$17	
<b>Subtotal:</b>	<b>829</b>	<b>132</b>	<b>\$370,583</b>	<b>\$62,000</b>
Parents	57	9	\$22,160	
Others	20	2	\$5,220	
Classes/ Clubs	43	18	\$62,000	
Corp. Matching	0	0	\$2,460	
<b>TOTAL</b>	<b>949</b>	<b>161</b>	<b>\$462,423</b>	

The top ten classes in each category are noted by rank (#)  
 Individual Leadership donors gave \$600 or more;  
 Class Leadership gifts are \$1,200 or more

# IMPACT BY SPORT

Athletic Recruits in the Class of 2020

Sport	Sponsored Campus Visits							Enrollees Seen by Coaches on the Road	Total Enrollees Impacted by Sponsors	Total Athletic Recruits Enrolling
	Total Trips	Average cost	Number Applied <sup>1</sup>	Number Admitted	% Admitted	Number Enrolling	% of Admits Enrolling			
Baseball	10	\$452	9	9	100%	8	89%	8	8	8
M Basketball <sup>2</sup>	10	\$1,415	6	6	100%	6	100%	6	6	6
W Basketball <sup>2</sup>	8	\$1,497	5	5	100%	5	100%	6	6	6
Field Hockey	3	\$790	1	1	100%	1	100%	5	5	5
Football	44	\$783	28	28	100%	28	100%	31	31	31
M Golf	2	\$521	2	2	100%	2	100%	1	2	2
W Golf	0	NA	0	0	NA	0	NA	0	0	2
M Ice Hockey	4	\$735	3	3	100%	3	100%	10	10	10
W Ice Hockey	8	\$569	7	7	100%	7	100%	7	7	7
M Lacrosse	0	NA	0	0	NA	0	NA	8	8	10
W Lacrosse	0	NA	0	0	NA	0	NA	9	9	9
M Rowing	33	\$406	7	7	100%	7	100%	15	15	15
W Rowing	22	\$242	6	6	100%	6	100%	8	9	10
W Rugby	5	\$672	4	3	75%	3	100%	2	3	4
Sailing	1	\$534	1	1	100%	1	100%	0	1	4
Skiing <sup>3</sup>	0	NA	0	0	NA	0	NA	7	7	12
M Soccer	6	\$509	6	6	100%	6	100%	6	7	7
W Soccer	0	NA	0	0	NA	0	NA	7	7	7
Softball	5	\$985	5	5	100%	5	100%	6	6	6
M Squash	3	\$303	1	1	100%	1	100%	0	1	3
W Squash	1	\$130	1	1	100%	1	100%	1	1	3
M Swimming	17	\$297	3	3	100%	3	100%	3	4	5
W Swimming	18	\$287	6	6	100%	6	100%	3	6	6
M Tennis	1	\$803	1	1	100%	1	100%	1	2	2
W Tennis	3	\$431	2	2	100%	2	100%	4	4	4
M Track & XC	18	\$401	9	9	100%	7	78%	2	9	13
W Track & XC	25	\$320	12	12	100%	11	92%	5	12	14
W Volleyball	4	\$625	4	4	100%	4	100%	5	5	5
<b>TOTALS</b>	<b>251</b>	<b>\$551</b>	<b>129</b>	<b>128</b>	<b>99%</b>	<b>124</b>	<b>97%</b>	<b>166</b>	<b>191</b>	<b>216</b>

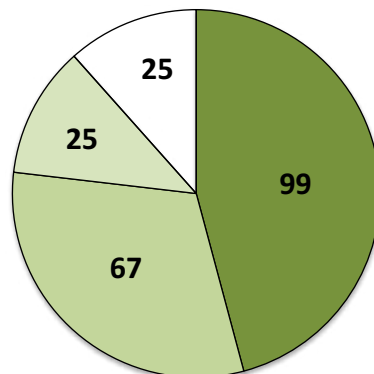
1. This statistic eliminates those who committed elsewhere before completion of the application process.

2. Basketball is the one sport in which the NCAA allows schools to pay for the transportation of parents, so the average trip cost is significantly higher.

3. Skiing is unique in that prospects ski in many of the same races in which our teams compete, so our coaches can evaluate them without separate recruiting trips.

## Dartmouth Class of 2020 Incoming Athletic Recruits (Total 216)

- Campus Visit AND Coach Saw on the Road
- Coach Saw on the Road Only
- Campus Visit Only
- Neither



Reminder: In many sports, the national Division I recruiting timetable has accelerated significantly in recent years, forcing prospects to make commitments before senior year, when NCAA rules allow colleges to fund campus visits.

## FOLLOW THE BIG GREEN...

**Video Streaming:** Again this year, the Ivy League Digital Network offers live streaming of many home and away contests, and you can watch the action on your smartphone or tablet as well as your computer. Coverage of football, basketball, and hockey features multiple HD cameras, replays, graphics, and professional announcers for most games, while HD video is also available in many other sports. Visit [DartmouthSports.com](http://DartmouthSports.com) and choose a Big Green Insider package to access all the Dartmouth coverage, or select a full Ivy League package to gain access to all streamed events across the entire Ancient Eight.

**Tickets** for Dartmouth Football, Soccer, Basketball, and Hockey are now on sale through **DartmouthSports.com** or by calling (603) 646-2466.

**Receptions:** All Sponsors are cordially invited to attend pre-game receptions prior to each home football game, with complimentary food and beverages served beginning two hours before kick-off. Co-hosted by the Friends of Dartmouth Football, you'll find our tent adjacent to the West Stands at Memorial Field.

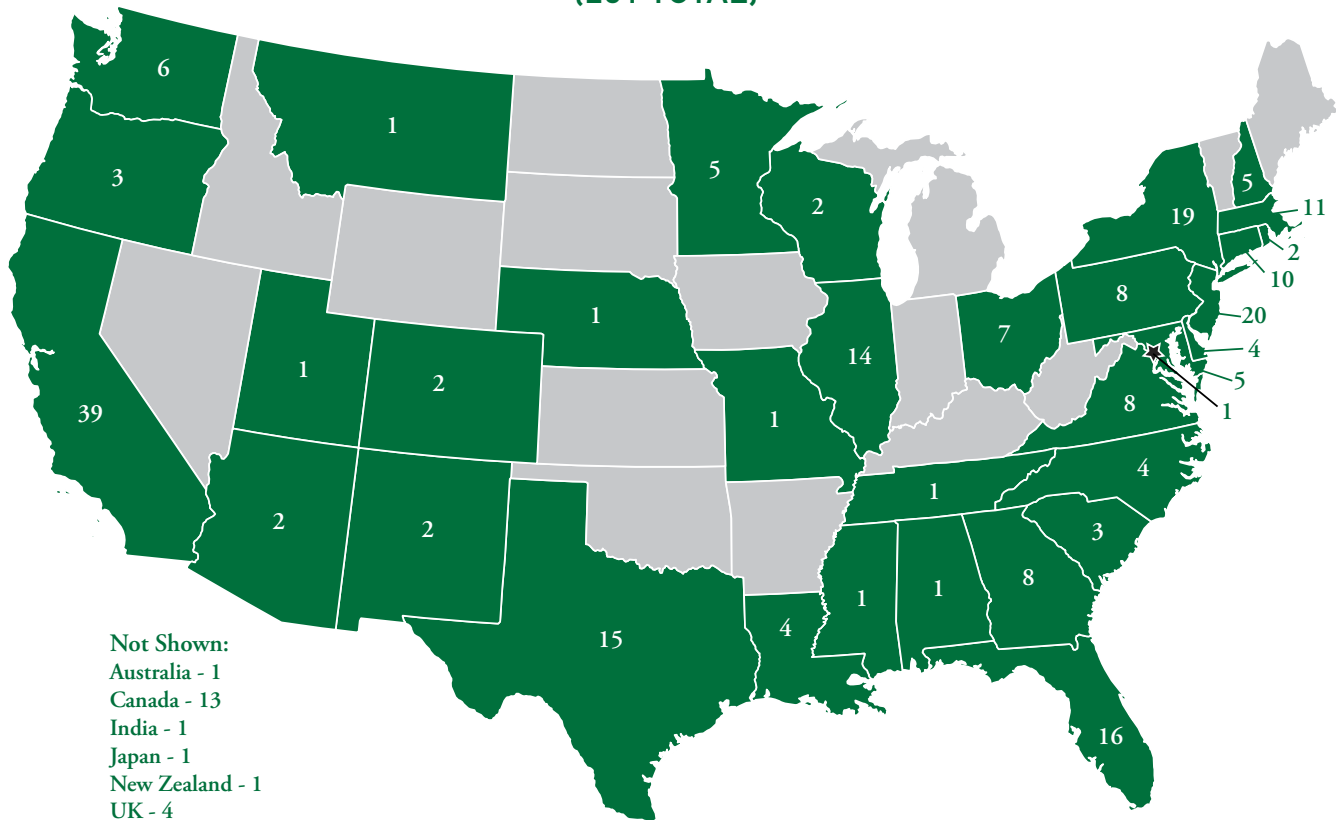
## NEXT CYCLE UNDERWAY

The recruiting cycle for the Class of 2021 is well underway, with Big Green coaches traveling far and wide in search of talented prospects and scheduling campus visits for many of them this fall.

If you prefer the convenience of renewing online, just visit [DartmouthSports.com/giving](http://DartmouthSports.com/giving). With a single credit card transaction, you may contribute to multiple funds, including Dartmouth Athletic Sponsors, Friends Groups, and the Athletic Director's Fund for Excellence.

Many thanks and Go Big Green!

## 2015-16 SPONSORED TRIPS BY STATE (251 TOTAL)



## SPONSOR PROGRAM ADVISORY BOARD

Bob Ceplikas '78, Program Director

John Engelman '68, Alumni Coordinator

Dave Bradley '58  
Bill Carpenter '50

Bill Colehower '59  
Phil Harrison '89  
Bob Haynes '73

Sven Karlen '65  
Paul Killebrew '67  
Ann Munves Malenka '80

Bill Mitchell '79  
Judy Parish Oberling '91

# HONOR ROLL OF DONORS

Dartmouth Athletic Sponsors 2015-16

## \$5,000 & up

### Alumni

Anonymous  
Walter Burke '44  
Margaret Anne & Edward Leede '49 DP  
Nancy & Michael Brown '57 DP  
Nancy & Robert Downey '58 DP  
Marjorie & Russell Boss '61 DP  
Edward Keible, Jr. '65  
John Engelman '68  
Helen & Peter Fahey '68 DP  
Andrea & Christopher Jenny '77 DP  
Susan & Steve Mandel '78 DP  
Tench Coxe '80  
Terrence & Gail  
Koziara Boudreaux '82 DP  
Vincent Dowling, Jr. '82 DP  
Laura & Michael Fisch '83 DP  
Anne '91 & Jeffrey Blackburn '91  
Kim Crockett '92

### Parents

Dorothy Byrne DP  
Sandra & Arthur Irving DP  
Posy & John Krehbiel, Jr. DP

## \$1,200 - \$4,999

### Alumni

Anonymous  
Carla Manley-Russock W'40  
& Robbie Russock  
Judith Cross W'50 &  
John Hatheway '48 DP  
Paul Woodberry '49 DP  
Agnes & William Carpenter '50 DP  
Jacques Harlow '50 DP  
John Barclay '52  
F. Alan Smith '52  
Peter Stanley '52  
David Metz '54  
Schuyler Huntoon '55  
Henrietta & John Edison '56  
Emerson Houck '56  
Eric Eichler '57  
William Colehower '59  
J. Arthur Johnson '61  
Donald O'Neill '61  
Nancy & John Walters '62 DP  
Olivia & Douglas Floren '63 DP  
Grace & William Haven King, Jr. '63 DP

Cheryl & Steven Rosen '63 DP  
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Laurie & Sven Karlen, Jr. '65 DP  
Cynthia & Paul Pringle '65 DP  
Richard Patrick '68  
Jill & John Preotle, Jr. '68 DP  
Gary Goodenough '69  
Robert Lider '71  
Marsha Pratt & Peter Pratt '71 DP  
Paul Ettari '72  
Marianne & David Spalding '76 DP  
Joan & Gregory Melvin '78 DP  
Leslie & John Moriarty, Jr. '78 DP  
William Petit, Jr. '78 DP  
James Vailas '78  
Nancy Murray & James Feuille '79 DP  
Lisa Mendelson Friel '79  
Elisha Gould III '79  
Kathy & Mark Alperin '80 DP  
Cynthia Ginn Biondi '80 DP  
Debra Williamson '81  
J. Mark Edwards '83  
Trisha '86 & Kevin Luing '83  
Brian Conroy '86  
William Daly III '86 DP  
Mark Proctor '86  
Robert Combi '88  
JuliAnne & Derek McDowell '88 DP  
Bridget McDonald Fawcett '89 DP  
Catherine '90 & Philip Harrison '89  
Claire & Anthony Florence Jr. '91

### Parents

Mary & Chris Harvey DP  
Barbara & Frank Leshner DP

Richard Colton, Jr.

### Others

Mary & Chris Harvey DP  
Barbara & Frank Leshner DP

## \$600 - \$1,199

### Alumni

Anonymous  
Patricia & Frederick Gieg, Jr. '53 DP  
Carol & Robert Henderson '53 DP  
Anne & Robert Simpson '53 DP  
Elizabeth & Thomas Kelsey '54 DP  
Daniel McCarthy '54  
Elizabeth McLaughlin W'54  
Seaver Peters '54  
Virginia & John Pope '54 DP

Gordon Russell '55  
Patricia & Jack Billhardt '56  
Virginia & Douglas Keare '56 DP  
J. Richard Leaman, Jr. '56  
Robert Holland '57  
Donald McCree, Jr. '58  
James Giddens '59  
Margaret & William Morton Jr. '59 DP  
Barry Smith '59  
Mary & John Herrick '60 DP  
Arthur Kelton, Jr. '61  
Patricia & James McElhinney '61  
Hugh Johnson, Jr. '62  
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William Kneisel '69  
Julie & John Mathias, Jr. '69 DP  
Allen Larson '71  
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Barbara & Glenn Reed '75 DP  
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James Scott, Jr. '69 DP  
Mark Mullan '76  
Richard Zimmerman '76  
Ann '77 & Mark Beams '77 DP  
Donald Ankeny '78  
Bray '79a & William Mitchell '79 DP  
Sharon & Lester J. Arnold III '80  
Sally & Gregory Hartman '80 DP  
Stephanie & Charles Jarrett '80 DP  
Lawrence Margerum '80  
John Casaudoumecq '81  
Cynthia & David Edelson '81 DP  
Pamela '81 & John Gehret '81 DP  
Constance & Jonathan Old III '82 DP

Linda '85 & Jenkins Marshall '84  
Adelaide '86 & Greg Hulbert '86 DP  
Christina Brownell '87 DP  
Nora & Aloysius McLaughlin III '88  
Judy '91 & Kip Oberting '91  
Joanne Wright Reierson '93  
Stacia '94 & Nicholas Branca  
Melissa '95 & Duncan Mitchell  
Christopher Egan '98  
Wilson Handler '07

### Parents

Elizabeth & Robert Duffy DP  
Joan & Andrew Grant DP  
Kathleen & Eric Jabs DP  
Marsha & Kenneth Miffilin DP  
Debra & Robert Robbins DP

### Others

George R. Trumbull IV

## \$300 - \$599

### Alumni

Anonymous  
Mary Lougee Ripley '29a W'29 DP  
Ashley Pace Jr. '41  
Polly & William Clark '42 DP  
Carlton Frost IV '44 DP  
Dorene Higier W'44 DP  
Barbara Hinman W'45  
Henry Parker '46  
Yvonne Tropp & Alan Epstein '47 DP  
Richard Hollerith, Jr. '47  
John Simpson, Jr. '49  
John Stearns '49 DP  
Courtland Cross '50  
Mary Embree W'50  
Dorothy & Norman McCulloch, Jr. '50 DP  
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Josiah Welch '51 DP  
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John McCrillis '52  
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Robert Ringstad '52  
Jane & John Unkles, Jr. '52 DP  
Nancy & Allen Collins '53 DP  
Patricia & George Sarner '53 DP

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Ruth & Richard Blodgett '55 DP  
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F. Ward Rowley '55  
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Philip P. Patrick '56  
Lois & Lawrence Scammon, Jr. '56 DP  
William Flood '57  
Robert Rex '57  
Jane & Josiah Stevenson IV '57 DP  
Sally & Gershen Abraham '58 DP  
Alan Baker '58  
Virginia & Preston Kelsey II '58 DP  
Jane & Donald Voss '58  
Harvard Wilson '58

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Arlene & Andrew DuBoff '59  
Sally & Richard Jaeger '59 DP  
Joan & Peter Jaffe '59 DP  
Dennis Lacoss '59  
Charles MacVean '59  
Allan Munro '59  
Kathleen Quirk W'59 DP  
Joseph Wattleworth '59  
Richard Chase, Jr. '60  
Thomas Grow '60 DP  
Malora & William Gundy '60 DP  
Hila Lyman W'60  
Sandra & Bruce Molinaroli '60 DP  
Nicholas Muller III '60  
Dudley Smith '60  
Ruth & Peter Bleyler '61 DP  
Charles Brown '61  
Patricia & Victor Rich '61 DP  
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Carole & Richard Berkowitz '63 DP  
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Clayton Hering '63  
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Melvyn Meyers '63  
William Russell III '63  
Mary & George Sullivan Jr. '63 DP

# HONOR ROLL OF DONORS

Dartmouth Athletic Sponsors 2015-16

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Arthur McGinnes '64 DP	Jenna & Seth Woodberry '81 DP	Robert McLaughry '44 DP	Elisabeth Russell W'52	Theron Colby '58
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John Lewis '70	Jennifer & Roberto Braceras '91 DP	Jane & Clarke Church '49 DP	Natalie & John Fenn '54 DP	Donna & John Ferries '59 DP
Ilene Greenberg & Michael	Sara '94 & Peter Lardner '91	Bruce Crawford '49	Elizabeth Heston W'54 DP	David Foster '59
Maynard '71 DP	Tracy Hagan Mallory '92	Frances & R. Jay Evans '49 DP	Jane & Richard Page '54 DP	Wayne French '59
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